

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8- 43068



08029568

FACING PAGE

Information required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2007 AND ENDING 12/31/2007  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Enterprise Equities, Inc.

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

10227 Wincopin Circle

(No. and Street)

Columbia

Maryland

21044

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
F. Barton Harvey III

410-964-0552

PROCESSED  
(Accession or Control Number)

**B. ACCOUNTANT IDENTIFICATION**

MAR 20 2008

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

THOMSON  
FINANCIAL

Reznick Group, P.C.

(Name - If individual, state last, first, middle name)

7700 Old Georgetown Road

Bethesda

(Address)

(City)

SECURITIES AND EXCHANGE COMMISSION  
RECEIVED  
20814-6224  
(Zip Code)

CHECK ONE:

☒ Certified Public Accountant

☐ Public Accountant

☐ Accountant not resident in United States or any of its possessions.

FEB 29 2008

BRANCH OF REGISTRATIONS  
AND  
EXAMINATIONS  
03

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of  
information contained in this form are not required to respond  
unless the form displays a summation of OMB control number

## OATH OR AFFIRMATION

I, F. Barton Harvey III, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Enterprise Equities, Inc.

of December 31, 2007, are true and correct. I further swear (or affirm) neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

F. Barton Harvey III

Signature

President

Title

Maryanne A. Doran

Notary Public

My commission expires April 1, 2008

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to method of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous report.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**SEIDEL & SHAW L.L.C.**

**(SEC I.D. No. 8-50016)**

**FINANCIAL STATEMENTS AND  
SUPPLEMENTAL SCHEDULE  
FOR THE YEAR ENDED DECEMBER 31, 2007  
AND  
INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS' REPORT  
AND  
SUPPLEMENTAL REPORT ON INTERNAL CONTROL**

**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Enterprise Equities, Inc.  
Columbia, Maryland

We have audited the following financial statements of Enterprise Equities, Inc. (the Company) (a wholly-owned subsidiary of Enterprise Community Investment, Inc.) for the year ended December 31, 2007, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

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Statement of Operations	8
Statement of Changes in Stockholder's Equity	9
Statement of Cash Flows	10

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Enterprise Equities, Inc., at December 31, 2007, and the results of its operations, changes in stockholder's equity and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.



Bethesda, Maryland  
February 14, 2008

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

**BALANCE SHEET**

December 31, 2007

**ASSETS**

Cash and cash equivalents	\$ 196,509
Prepaid expenses and deposits	<u>14,323</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 210,832</u></b>

**LIABILITIES AND STOCKHOLDER'S EQUITY**

**LIABILITIES**

Due to Enterprise Community Investment, Inc.	\$ 12,072
Income taxes payable	<u>9,707</u>
<b>Total liabilities</b>	<b><u>21,779</u></b>

**STOCKHOLDER'S EQUITY**

Common stock, par value \$1 per share - authorized, issued and outstanding, 1,000 shares	1,000
Additional paid-in capital	49,000
Retained earnings	<u>139,053</u>
<b>Total stockholder's equity</b>	<b><u>189,053</u></b>

<b>TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY</b>	<b><u>\$ 210,832</u></b>
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See notes to financial statements

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

**STATEMENT OF OPERATIONS**

Year Ended December 31, 2007

<b>REVENUE</b>	
Consulting fee income	\$ 89,996
Miscellaneous income	35,000
Interest income	<u>5,549</u>
Total revenue	<u>130,545</u>
<b>OPERATING EXPENSES</b>	
Payroll and benefits	51,098
Licenses and membership fees	20,749
Professional fees	17,000
Other operating expenses	<u>5,951</u>
Total operating expenses	<u>94,798</u>
INCOME BEFORE TAXES	35,747
INCOME TAX EXPENSE	<u>14,590</u>
NET INCOME	<u><u>\$ 21,157</u></u>

See notes to financial statements

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

**STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY**

Year Ended December 31, 2007

	<u>Common stock</u>	<u>Additional paid-in capital</u>	<u>Retained earnings</u>	<u>Total stockholder's equity</u>
Balance, December 31, 2006	\$ 1,000	\$ 49,000	\$ 117,896	\$ 167,896
Net income	<u>-</u>	<u>-</u>	<u>21,157</u>	<u>21,157</u>
Balance, December 31, 2007	<u>\$ 1,000</u>	<u>\$ 49,000</u>	<u>\$ 139,053</u>	<u>\$ 189,053</u>

See notes to financial statements

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

**STATEMENT OF CASH FLOWS**

Year Ended December 31, 2007

**CASH FLOWS FROM OPERATING ACTIVITIES**

Net income	\$ 21,157
Adjustments to reconcile net income to net cash provided by operating activities	
Changes in assets and liabilities:	
Prepaid expenses and deposits	100
Due from Enterprise Community Investment, Inc., net	238,272
Accounts payable and accrued expenses	(230,263)
Income taxes payable	<u>12,885</u>
Net cash provided by operating activities	<u>42,151</u>

CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>154,358</u>
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CASH AND CASH EQUIVALENTS, END OF YEAR	<u><u>\$ 196,509</u></u>
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**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION**

Payments made for income taxes	<u><u>\$ 1,705</u></u>
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See notes to financial statements



**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

NOTES TO FINANCIAL STATEMENTS

December 31, 2007

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING  
POLICIES

Organization and Business

Enterprise Equities, Inc. ("we" or "us") is incorporated in the State of Delaware and is a wholly-owned subsidiary of Enterprise Community Investment, Inc. (Enterprise). Enterprise Community Partners, Inc., a nonprofit publicly supported charitable foundation, is the sole shareholder of Enterprise.

We were established as a captive broker-dealer of Enterprise for the purpose of selling direct participation equity interests in real estate limited partnerships. We are a member of the Financial Industry Regulatory Association (FINRA), formerly the National Association of Securities Dealers, Inc. (NASD). Our business is conducted primarily through Enterprise, as we have no employees of our own.

We are a registered FINRA Broker Dealer in twenty states throughout the United States of America and the District of Columbia.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosures of contingencies at the date of the financial statements and revenues and expenses recognized during the reporting period. Actual results could differ from those estimates.

Cash Equivalents

All highly liquid investments with original maturities of three months or less are considered to be cash equivalents. As of December 31, 2007, included in cash is cash equivalents of \$118,197, which was invested in a money market mutual fund. This investment is not insured by the Federal Deposit Insurance Corporation.

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2007

Consulting Income

Consulting income is recorded at the time such fees are earned.

NOTE 2 - INCOME TAXES

We have an unwritten tax-sharing agreement with Enterprise. Pursuant to the unwritten agreement, we are included in the consolidated Federal income tax return filed by Enterprise and we pay or receive an amount equal to the Federal income tax expense or benefit we would have recognized had we filed a separate Federal income tax return. No deferred tax balances have been recorded since there are no temporary differences for Federal or state income tax purposes.

Income tax expense for the year ended December 31, 2007 was \$14,590, which included the incurrence and payment of a minimum state franchise tax of \$1,705. As of the December 31, 2007, income taxes payable amounted to \$9,707, which consisted of federal income taxes payable of \$10,991 and prepaid minimum state franchise taxes of \$1,284.

NOTE 3 - NET CAPITAL REQUIREMENT

We are required to comply with the uniform net capital rule of the Securities and Exchange Commission (SEC). This rule prohibits us from engaging in any securities transaction should "aggregate indebtedness" exceed 15 times "net capital" as those terms are defined in the rule, or if net capital falls below the required amount of \$5,000. We may declare dividends or acquire certain non-liquid assets only to the extent that net capital is in excess of such requirements. In computing net capital, items not readily convertible into cash are excluded.

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2007

Computation of net capital and the ratio of aggregate indebtedness to net capital under the uniform net capital rule as of December 31, 2007, are as follows:

Aggregate indebtedness:	
Accounts payable and accrued expenses	\$ 9,707
	<u>9,707</u>
Total aggregate indebtedness	<u>\$ 9,707</u>
Net capital:	
Credit items:	
Common stock	\$ 1,000
Additional paid-in capital	49,000
Retained earnings	<u>139,053</u>
	<u>189,053</u>
Debit items:	
Prepaid expenses and deposits	13,875
Sweep account balance and other unallowable cash	<u>121,509</u>
	<u>135,384</u>
Net capital	<u>\$ 53,669</u>
Ratio of aggregate indebtedness to net capital	<u>0.1809</u>

There are no differences between this computation and that filed by us on SEC Form X-17A-5 (FOCUS filing) as of December 31, 2007.

NOTE 4 - SCHEDULES

There are no other supporting schedules included herewith since the information required under Rule 17a-5 of the SEC is included in the notes to the financial statements or is not applicable as we are claiming an exemption under Rule 15c3-3(k)(2)(i) from the requirements of computing the reserve requirements and presenting information for possession or control requirements.

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2007

**NOTE 5 - DUE TO ENTERPRISE COMMUNITY INVESTMENT, INC.**

The net amounts due to Enterprise as of December 31, 2007 consists of the following:

Due to Enterprise under consulting agreement	\$ 7,067
Due to Enterprise for reimbursement of costs incurred under consulting agreement	<u>5,005</u>
Due to Enterprise Community Investments, Inc.	<u>\$ 12,072</u>

The amounts due to Enterprise are non-interest bearing and payable on demand. Additionally, any and all amounts owed to Enterprise and/or its affiliates are subordinate to all of our other debt and obligations to other parties.

We have a consulting agreement with Enterprise, under which we provide advice to Enterprise with respect to structuring real estate transactions and offerings designed to promote and develop affordable housing. Annual fees in the amount of \$64,800 are payable to us under the terms of the agreement and were recognized and included in consulting fee income on the statement of operations for the year ended December 31, 2007. In addition, costs incurred by us for the benefit of Enterprise in excess of \$64,800 are also charged to Enterprise. During the year ended December 31, 2007, these excess costs, net of interest income earned, totaled \$25,196. The agreement with Enterprise will continue until terminated by either us or Enterprise with 30 days notice.

As we have no employees of our own, all of our costs are paid for by Enterprise and we reimburse Enterprise or its affiliates for the costs incurred on behalf of us. Payroll and benefit costs are allocated to us based on the time spent in performing these activities by Enterprise's employees. All other costs incurred with Enterprise are allocated to us on an actual or usage basis.

**NOTE 6 - MISCELLANEOUS INCOME**

During the year ended December 31, 2007, we received a one-time payment in the amount of \$35,000 from FINRA. This payment, which is included in miscellaneous income on the statement of operations for the year ended December 31, 2007, was one of the benefits of the

**Enterprise Equities, Inc.**  
(a wholly-owned subsidiary of Enterprise Community Investment, Inc.)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2007

consolidation of NYSE Regulation, Inc. and NASD in the formation of FINRA. The miscellaneous income has been treated as ordinary income for income tax purposes.

**NOTE 7 - MAJOR CUSTOMER**

Enterprise Equities, Inc.'s sole source of revenue (other than the one-time payment of miscellaneous income) is through selling direct participation equity interests in real estate limited partnerships to its parent company.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL  
REQUIRED BY SECURITIES AND EXCHANGE COMMISSION (SEC) RULE 17a-5**

To the Board of Directors  
Enterprise Equities, Inc.  
Columbia, Maryland

In planning and performing our audit of the financial statements of Enterprise Equities, Inc. (the Company) (a wholly-owned subsidiary of Enterprise Community Investment, Inc.) as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures (including tests of such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in (1) making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13 and (2) complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Association, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Reznick Group, P.C.*

Bethesda, Maryland  
February 14, 2008